

# MAX INTERIORS

NZ Post  
Case Study



## NEW BEGINNINGS

NZ Post's brand new purpose-built Southern Operations hub in Christchurch houses the CourierPost and Pace express courier operations. NZ Transport and Logistics Manager Lead, Valerie Poole, oversaw the project including the new depot fit out. The main office houses over 50 people, with the whole site increasing up to 150 during the working day.

NZ Post already had a relationship with OfficeMax for purchasing general stationary. When it came time to look at who would do the internal fit-out for the new depot, Valerie considered a few options and got quotes from a variety of sources.

OfficeMax Business Development Manager Jane Roberts made contact with Valerie when she first heard NZ Post was building a new Christchurch depot in September 2015, when the construction project was still very much in its infancy. OfficeMax were not really on the radar for providing an end-to-end furniture solution, however Valerie did eventually agree to see a quote, which involved concept design and the relationship developed from there.

Jane was very confident in the OfficeMax brand and the solution they could provide NZ Post in a very competitive market.

In the end Valerie felt her decision was an easy one; OfficeMax had competitive pricing and offered the furniture and range that most appealed to her and the NZ Post team. As a result, Valerie made the call over a year after Jane first getting in touch, to proceed with OfficeMax for the complete office fit-out.



## Delivering quality solutions

Valerie, Jane and Furniture Specialist Tracy Hilton worked closely when it came to making decisions. Tracy became involved early 2017 and together they went to test-drive furniture, with both Jane and Tracy also visiting the construction site multiple times, to look through the plans and areas built with Valerie, helping them get tangible ideas.

“Jane and Tracy listened and came up with solutions when required. Jane was key for developing a cohesive internal décor colour scheme, and instrumental in coming up with ideas for the different spaces in the office,” Valerie said.

The project was completed within the timeframes set. Jane and Tracy offered support consistently throughout.

## The complete package

The employees have moved into their new space and they love the fact that it feels more like an open office environment. Valerie, with the help of Jane and Tracy, spent the time and money required to make sure they got things right maximising the office space from the collaboration areas, to the informal meeting spaces and meeting rooms.

From the clean lines and the modern look of the new space to the ten-year warranties on everything, the new depot is sure to stand the test of time.



When asked if NZ Post would recommend OfficeMax to someone in their situation the answer was

**“Definitely - it was a very hectic time for us and OfficeMax was there to help us over the line.”**

## Benefits to NZ Post:

- Friendly, helpful guidance from Specialists
- Quality, modern furniture and spaces
- Staff enjoying their new environment
- Competitive pricing and great range of products



Are you looking to fit out a new workspace?  
Contact us on 0800 426 473